

COMPASS

Seller Questionnaire

Tell us a little about yourself:

What is the full property address of the home you are hoping to list?

Name of Seller (s)

Phone Number (s)

Are you currently living in the home?

How did you hear about us?

Are you speaking to any other brokers?

Why are you selling your home?

Where are you moving (if you know)?

What has your experience been like with real estate agents in the past?

What are the top three most important things to you? (price, timing, convenience, etc.)

Tell us about your home:

Did you make any improvements to the home/are there any special features or upgrades?

What do you love most about your home?

How much do you owe on the property? I.e. mortgages, liens, etc.

What do you envision listing the home for? How did you arrive at this price?

When do you want to list your home?

What are your top questions/concerns you'd like to address about the process or working together?